

BIO:

## Alan Wernke



Mr. Wernke is an internationally experienced Information Management Technology executive and entrepreneur, with 30+ years of business and technology experience. He specializes in seeding start-ups and growing businesses, especially in the business intelligence, custom software development, professional services outsourcing and analytics realms.

His vertical experience spans Energy (Solar and Clean Tech.), Retail (Target Stores), Software (Microsoft), Healthcare (payer, provider and device), and Social Media (started and sold two Internet companies).

He also has a successful track record of turning around and growing a business for Microsoft Corp. in Central and Eastern Europe, taking it from -\$1 million to \$10 million in 3 years. More recently, he helped a Microsoft technology consulting company build its outsourcing practice (10 to 75HC in 18 months), then later seeded and grew their information management business to \$16 million (100% growth in 12 months).

Mr. Wernke works with fast-paced, high-growth companies, with an entrepreneurial culture, where he can leverage his vision, product and portfolio management skills to help grow existing lines of business, along with improving efficiencies and developing new lines of business.

Mr. Wernke can build a portfolio of satisfied customers, lead and mentor large teams of IT professionals by working with executives and architecting cutting edge solutions to solve critical business problems for customers using technology.

Mr. Wernke lives with his wife and daughter in Minneapolis, MN. He enjoys driving his electric car, travel, hiking and digital toys.